# **BARITE**

## By James P. Searls

Domestic survey data and tables were prepared by Jeff Milanovich, statistical assistant, and the world production table was prepared by Ronald L. Hatch, international data coordinator.

Barite, a name that was derived from the Greek word "barus" (heavy), is the mineralogical name for barium sulfate. In commerce, the mineral is sometimes referred to as "barytes." As used in this report, the term "primary barite" refers to the first marketable product, which includes crude barite (run of mine) and the products of simple beneficiation methods, such as washing, jigging, heavy media separation, tabling, flotation, and magnetic separation. Most crude barite requires some upgrading to minimum purity or density. Barite that is used as an aggregate in a "heavy" cement is crushed and screened to a uniform size. Most barite is ground to a small, uniform size before it is used as a filler or extender, an addition to industrial products, or a weighting agent in petroleum well drilling mud [American Petroleum Institute (API) or Oil Companies' Materials Association (OCMA)] specification barite. Barite used for drilling petroleum wells can be blue, black, brown, or gray depending on the ore body; must be finely ground, such that 90% to 95% of the material must pass through a 325-mesh screen; dense, such that its specific gravity is 4.2 or greater; soft enough to not damage the bearings of a tricone drill bit; and both chemically inert and free of soluble salts. A small percentage of iron oxide is allowable. In offshore drilling the U.S. Environmental Protection Agency limits the content of mercury to 1 milligram per kilogram of barite and that of cadmium to 3 milligrams per kilogram of barite (U.S. Environmental Protection Agency, 1997). This has probably become a de facto specification for the API barite producers because they need to keep their distribution channels simple. Although barite contains a "heavy" metal (barium), it is not a toxic chemical under Section 313 of the Emergency Planning and Community Right-to-Know Act of 1986, because it is very insoluble.

#### **Production**

Domestic sales data for barite were derived from voluntary responses to a survey of U.S. operations and estimates of one company by the U.S. Geological Survey. Actual mine production data were sometimes not reported because some mines sporadically produce directly to their raw ore stockpile, beneficiate and sell from those stocks for several years, and report these withdrawals from stocks as production; others produce normally and report their annual production. Of the 29 operations to which a survey was sent, 22 responded, representing approximately 75% of the primary barite sold or used by producers. Another seven sites were reported with approximations by telephone conversations with site managers. One surveyed mine and mill site was closed. Two surveyed

mines were idle and one surveyed mill was idle. There were 7 active mines and 19 active mills. One active mine without a mill sold only run-of-mine ore.

The quantity of primary barite sold or used by producers fell by about 30% from that of 1997, but weighted average prices rose about 7%. Approximately 5% of barite sales were for industrial end uses and the remainder were for petroleum well drilling for 1998. Grinding to API specifications was not usually performed at the mine site because railroad tariffs were higher for finished barite than for crude barite. This is particularly true for barite destined for use off the Gulf of Mexico. Some barite was ground at the mine sites in Nevada to supply the western United States, the State of Alaska, and the western Canadian provinces API specification markets.

During the year, Dresser Industries Inc. merged into Halliburton Company, after Halliburton agreed to sell its 36% of M-I L.L.C. to Smith International, Inc. Dresser Industries had sold its 64% of M-I Drilling Fluids Company to Smith International in 1994 so that it could buy 100% of Baroid Corporation from NL Industries, Inc. In 1998, Halliburton sold the 36% of M-I L.L.C. to Smith International so that it could merge with Dresser, which owned 100% of Baroid. This gave Smith International 100% ownership of M-I L.L.C. The third major U.S. barite company was Baker Hughes Inteq, a division of Baker Hughes, Inc., which completed a merger with Western Atlas Inc., a company that did not own a barite mine.

### Consumption

Compared with 1997, industrial end use sales declined by about 24% and well drilling sales declined by about 13%. Well drilling sales declined because this was a difficult year for the domestic petroleum welldrilling industry. The price of consumer oil products dropped dramatically during the year, leading to substantially reduced prices to crude producers. Consequently, the return on a "normal" mix of successful and unsuccessful oil well discoveries was at an unprofitable level for the "normal" explorer-driller. "The lowest inflation adjusted oil prices of the past half-century . . . . " (Business Week, 1998, p. 34). This earnings slump reduced the capital available for new exploration drilling and development drilling, which reduced the demand for API barite. Explanations offered included large, new discoveries in nonmember Organization of Petroleum Exporting Countries (OPEC), slumping world demand owing to financial problems in southeast Asia, and new technologies that reduce crude oil production costs. Some members of OPEC and some oil producing countries that are not members of OPEC are intent

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upon developing their economies with large investments in technologies, education, and downstream production by borrowing instead of funding solely out of cash-flow from crude oil sales. These loans require at least partial payments on a regular basis, which might require sales at very low profits or losses just to maintain a cash flow.

In the fall, it was reported from a large barite firm through a potential seller of imported crude barite that half a year's consumption of barite was waiting on the U.S. shore of the Gulf of Mexico to be ground to API specifications. Perhaps this was a slight exaggeration to a potential supplier to force down a price, but it belied the slow market for barite in fall 1998. With rumors of increasing imported barite stockpiles, 130,000 tons was subtracted from the import figure and was not used in apparent consumption calculations in 1998 to prevent overstatement.

#### **Prices**

Nominal average weighted sales price for primary barite from mines and their associated beneficiation plant in the United States increased by 7%, to \$23.95 per metric ton, in 1998. It is likely that the increase in price comes from a decline in the sales of the lowest priced (run-of-mine and the simply beneficiated) products by domestic mines. Nominal average prices for the crushed and ground barite declined by less than 3%, to \$77.25 per ton, compared with those of 1997.

According to Industrial Minerals (1998), midyear international prices were as follows:

- API, lump, c.i.f. (cost, insurance, and freight) [U.S.] Gulf Coast, Chinese, \$50 to \$52, Indian, \$52 to \$54, Moroccan, \$52 to \$54
- Unground, OCMA/API, bulk, specific gravity 4.2, f.o.b. (free on board) Morocco, \$42 to \$44 per ton
- Ground, bagged, specific gravity 4.22, f.o.b. Morocco, \$75 to \$85 per ton
- Ground, OCMA/API, big bags (1.5 tons) f.o.b. South Turkey, \$64 to \$68 per ton
- Ground, OCMA, bulk, delivered Aberdeen [United Kingdom], \$84.14 to \$91.45 [£50-£55], {International Monetary Fund, IMF Statistical Dept., International Financial Statistics, 1998, Exchange Rates, Currency Units per SDR in June 1998, June 30 column, accessed June 23,1999, at URL
  - http://www.imf.org/external/np/tre/sdr/1998/sdr9806.htm, [\$1.33154/Special Drawing Right (SDR), £0.80083/SDR]} per ton, delivered Great Yarmouth [United Kingdom], \$96.44 to \$108.08 [£58-£65] per ton
- Micronised, off white minimum 99% less than 20 micrometers delivered United Kingdom, \$232.78 to \$249.40 [£140-£150] per ton
- Ground, white, paint-grade, 96-98% BaSO<sub>4</sub>, 350 mesh, 1-5 tons delivered United Kingdom, \$324.23 to \$365.79 [£195-£220] per ton.

#### World Review

Barite production declined around the world as the higher

cost regions in the oil and gas industry lost profitability and the ability to continue exploratory drilling ventures owing to predicted negative values of cash flows using current prices of oil products (Feld and MacIntyre,1998). Part of the problem came from "1)OPEC's Dec. 1, 1997, agreement to raise the group's production quota by 10%; 2) a warmer-than-normal winter (1997-98) in the Northern Hemisphere; 3) increasing Iraqi oil exports; and 4) reduced demand stemming from the severe economic crisis in East Asia" (Feld and MacIntyre, 1998). In July, the United Nations permitted the sale an estimated 1.7 million barrels per day of Iraqi crude oil. Since it was actually a dollar sales target for Iraq, the number of barrels sold per month increased through the year as the crude oil price fell.

For the "relatively low-cost producers" (Saudi Arabia, Kuwait, the United Arab Republics, and Iraq), the marginal cost of the next barrel of oil is low; therefore, oil production will continue during periods or relatively low price. Because the oil fields are large, drilling is not important to maintain production; therefore, the low number of drill rigs for the large amount of production. For the "relatively high-cost oil producers" (the United States, Norway, the United Kingdom, and Canada) "low oil prices can turn many oilfields from economical to uneconomical in a short period of time (Feld and MacIntyre, 1998)."

In 1998, the total drill rig count for the world dropped from 2293 in the January, 1998 to 1576 in 1576 in December, or about a 31% drop (Oil & Gas Journal, 1998-99). The United States drill rig count declined from 993 in January, 1998 to 653 in December, 1998, or about 34%. Canadian drill rig count fell from 507 in February, 1998 to 128 in April 1998, or about 75%, and spent much of the year below its December 1998 level of 252 rigs. European rig count declined from 109 in January, 1998 to 85 in December 1998, or a decline of 22% for the year. Perhaps the relatively large capital cost of those ocean rigs included in the European rig count means that they are not deactivated as quickly as land rigs, since the amortization costs are relatively large and closer to the out-of-pocket costs.

#### **Outlook**

Petroleum well drilling, and the ensuing barite consumption, will languish as long as the prices for oil are in the US \$11 per barrel range. The problem is oversupply from the reappearance of Iraq on the supply side of the world oil market, and the recession in many countries in the southeast Asian area on the demand side. The supply of crude and finished oil products to the petroleum market, other than the natural gas market, will simply have to be reduced.

In fact, the OPEC countries, and a few non-OPEC countries, did agree on production cutbacks on March 23, 1999, to start on April 1, 1999. Oil prices did rise over 3 months following March 31, 1999. The Oil & Gas Journal "Futures Price" for Light sweet crude for the week of June 14 was \$17.96 per barrel (Oil & Gas Journal, 1999). Barite consumption may take half to a full year longer to recover.

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<sup>&</sup>lt;sup>1</sup>Prior to January 1996, published by the U.S. Bureau of Mines.

# ${\bf TABLE~1}\\ {\bf SALIENT~BARITE~AND~BARIUM~CHEMICAL~STATISTICS~1/~2/}$

#### (Thousand metric tons and thousand dollars)

	1994	1995	1996	1997	1998
United States:					
Barite, primary:					
Sold or used by producers	583	543	662	692	476
Value	\$19,100	\$10,400	\$14,700	\$15,500	\$11,400
Exports	14	16	31	22	15
Value	\$1,850	\$2,020	\$3,190	\$2,430 r/	\$2,310
Imports for consumption 3/	1,070	1,040	1,540	2,240	1,870
Value	\$47,200	\$52,500	\$81,900	\$122,000	\$108,000
Consumption (apparent) 4/	1,640	1,570	2,170	2,920	2,340
Crushed and ground (sold or used by processors) 5/	1,250	1,370	1,870	2,180	1,890
Value	\$81,100	\$99,800	\$141,000	\$173,000	\$146,000
World: Production	4,470 r/	4,870 r/	6,060 r/	6,660 r/	5,890 e/

e/ Estimated. r/ Revised.

TABLE 2 CRUSHED AND GROUND BARITE SOLD OR USED BY PROCESSORS IN THE UNITED STATES, BY STATE  $1/\,2/$ 

		1997			1998		
		Quantity			Quantity		
	Number	(thousand	Value	Number	(thousand	Value	
State	of plants	metric tons)	(thousands)	of plants	metric tons)	(thousands)	
Louisiana	6	1,320	\$105,000	7	1,160	\$89,600	
Nevada	3	267	12,300	3	264	11,700	
Texas	4	524	40,300	4	409	32,400	
Other 3/	6	78	16,000	5	57	12,500	
Total	19	2,180	173,000	19	1,890	146,000	

 $<sup>1/\,</sup>Data$  are rounded to three significant digits; may not add to totals shown.

TABLE 3 CRUSHED AND GROUND BARITE SOLD OR USED BY PROCESSORS IN THE UNITED STATES, BY USE 1/  $2\!/$ 

#### (Thousand metric tons and thousand dollars)

1997		1998	
Quantity	Value	Quantity	Value
106	\$18,400	81	\$15,500
2,080	155,000	1,810	131,000
2,180	173,000	1,890	146,000
	Quantity 106 2,080	Quantity         Value           106         \$18,400           2,080         155,000	Quantity         Value         Quantity           106         \$18,400         81           2,080         155,000         1,810

<sup>1/</sup> Data are rounded to three significant digits; may not add to totals shown.

<sup>1/</sup> Data are rounded to three significant digits.

<sup>2/</sup> Barium chemicals data withheld to avoid disclosing company proprietary data.

<sup>3/</sup> Includes crude and ground.

<sup>4/</sup> Sold or used plus imports minus exports.

<sup>5/</sup> Includes imports.

<sup>2/</sup> Includes imports.

<sup>3/</sup> Includes California, Georgia, Illinois, and Missouri.

<sup>2/</sup> Includes imports.

 ${\bf TABLE~4}$  U.S. EXPORTS OF NATURAL BARIUM SULFATE (BARITE), BY COUNTRY 1/

	19	97	1998		
	Quantity	Value	Quantity	Value	
Country	(metric tons)	(thousands)	(metric tons)	(thousands)	
Algeria	7	\$20			
Argentina	110	14	76	\$16	
Australia			20	52	
Austria	18	4			
Belgium			1	3	
Brazil			17	17	
Canada	18,900	1,590	11,300	1,250	
China		25	32	10	
Colombia	<del></del> 73	56	413	63	
Germany	238	29	5	9	
India		7	20	9	
Ireland	<del></del> 7	8			
Jamaica		9			
Japan		3	54	87	
Mexico	2,010	551	2,330	620	
Netherlands	12	8			
Oman	11	17	6	21	
Panama	8	7	20	8	
Peru	156	26	232	48	
Singapore	10	41	72	9	
United Kingdom	3	17			
Venezuela			36	87	
Total	21,600	2,430	14,700	2,310	

<sup>1/</sup> Data are rounded to three significant digits; may not add to totals shown.

Source: Bureau of the Census.

 $\label{eq:table 5} \textbf{U.S. IMPORTS FOR CONSUMPTION OF BARITE, BY COUNTRY } 1/$ 

	199	7	1998		
	Quantity	Value 2/	Quantity	Value 2/	
Country	(metric tons)	(thousands)	(metric tons)	(thousands)	
Barite, crude:					
Canada	13,800	\$2,560	13,100	\$2,820	
China	1,990,000	106,000	1,560,000	86,100	
Germany			748	90	
India	154,000	7,460	228,000	12,300	
Japan	60	20			
Mexico	8,080	529	2,210	196	
Morocco	16,600	809	20,000	1,010	
Peru	26,500	909			
Thailand			25,200	1,120	
United Kingdom		9	290	9	
Total	2,210,000	118,000	1,850,000	104,000	
Barite, ground:					
Canada	6,930	1,440	11,900	3,180	
China	122	40	200	70	
Denmark			2	8	
Germany	167	102	49	52	
Mexico	27,000	2,430	9,030	892	
Netherlands	93	52	116	57	
United Kingdom		17			
Total	34,300	4,080	21,300	4,250	

 $<sup>1/\,\</sup>mbox{Data}$  are rounded to three significant digits; may not add to totals shown.

Source: Bureau of the Census.

<sup>2/</sup> C.i.f. value.

 ${\bf TABLE~6} \\ {\bf U.S.~IMPORTS~FOR~CONSUMPTION~OF~BARIUM~CHEMICALS~1/}$ 

	19	97	1998		
	Quantity	Quantity Value 2/		Value 2/	
	(metric tons)	(thousands)	(metric tons)	(thousands)	
Barium chloride	1,340	\$863	1,960	\$1,240	
Barium oxide, hydroxide, peroxide	4,330	4,690	4,000	4,770	
Barium nitrate	3,000	3,150	4,460	6,640	
Barium carbonate, precipitated	25,900	15,900	23,500	14,100	
Other barium compounds	12,400	13,400	13,300	13,600	

<sup>1/</sup> Data are rounded to three significant digits. 2/ C.i.f. value.

Source: Bureau of the Census.

# ${\bf TABLE~7} \\ {\bf BARITE:~WORLD~PRODUCTION,~BY~COUNTRY~1/~2/} \\$

#### (Metric tons)

Country 3/	1994	1995	1996	1997	1998 e/
Afghanistan e/ 4/		2,000	2,000	2,000	2,000
Algeria		29,838	31,348	32,000 e/	32,000
Argentina	27,828	28,907	14,038	9,532 r/	10,000
Australia e/	11,000	11,729 5/	12,000	15,000	15,000
Belgium e/	30,000	30,000	30,000	30,000	40,000
Bulgaria 6/	120,000	150,000	120,000	120,000 e/	100,000
Bolivia	3,307	10,845	4,745	4,402 r/	4,500
Bosnia and Herzegovina e/ 7/	1,000	1,000	500	2,000	2,000
Brazil (beneficiated)	31,499	30,750	39,662	51,961 r/	52,000
Burma	21,969	34,601	24,679 r/	17,111 r/	17,000
Canada	55,000	61,000	58,000	84,000 r/	80,000 p/
Chile	3,670	3,080	2,559	2,654 r/	1,430 p/
China e/	1,500,000	1,800,000	2,800,000	3,500,000	3,000,000
Colombia	7,000	21,300	6,800 r/	600 r/e/	600
Egypt	419	500 e/	r/	r/	
France	72,100	75,450	75,000 e/	75.000 r/e/	75,000
Georgia e/	30,000	20,000	20,000	20,000	20,000
Germany (marketable Ba2SO4)	127,383	122,268	121,476	118,698 r/	120,000
Greece (crude ore)	701	668	671	700 e/	700
Guatemala	1,200 r/e/	1,152 r/	1,090 r/	1.200 r/e/	1,200
India	497,971	421,867	369,500	400,000 e/	430,000
Iran 4/ e/	139,000	150,000	150,000	181,174 r/ 5/	180,000
Italy	57,856	44,000 e/	80,463	26,300 r/	30,000
Kazakhstan 7/	90,200 r/	83,000 r/	50,000 r/e/	38,000 r/e/	9,000 5/
Kenya e/	20 5/	20	20	20	10
Korea, North e/	110,000	120,000	110,000	120,000	100,000
Korea, Republic of	85	90	80	105 r/e/	100,000
Malaysia		16,966	17,458	2,608 r/	2,600
Mexico	86,605	248,367	470,028	236,606 5/	161,555 5/
Morocco		289,308	288,308	343,314 r/	353,438 5/
Nigeria Nigeria	_ 204,320	289,308	200,300	4,000 e/	5,000
Pakistan	20,320	15,360	18,582	19,000 e/	20,000
Peru	- 20,320 53,074	37,476 r/	37,103 r/	63,600 r/	63,000
Poland		25,400 r/	21,700 r/	25,000 e/	25,000
	_ 20,000	23,400 f/ r/	21,700 1/	23,000 e/	23,000
Portugal e/	_	-,	10.541	12 000 /	15.000
Romania		18,169	12,541	12,000 e/	15,000
Russia e/	_ 70,000	70,000	70,000	60,000 r/	60,000
Saudi Arabia	5,000	6,000	8,000	8,000 e/	8,000
Slovakia e/	25,000	25,000	25,000	25,000	20,000
South Africa	1,945	1,990	7,428	2,071 r/	2,000
Spain	28,037	28,600	28,000 e/	28,000 e/	28,000
Thailand	36,356	35,883	48,074	54,817 r/	110,000
Tunisia	15,732	10,825	15,360	12,841 5/	8,011 5/
Turkey (run-of-mine)	116,220	153,719	104,872 r/	140,872 r/	130,000
United Kingdom	54,000	85,000 e/	102,000	74,000 r/	75,000
United States 8/	583,000	543,000	662,000	692,000	476,000 5/
Total	4,470,000 r/	4,870,000 r/	6,060,000 r/	6,660,000 r/	5,890,000

e/ Estimated. p/ Preliminary. r/ Revised.

 $<sup>1/</sup>World\ totals,\ U.S.\ data,\ and\ estimated\ data\ are\ rounded\ to\ three\ significant\ digits;\ may\ not\ add\ to\ totals\ shown.$ 

<sup>2/</sup> Table includes data available through June 10, 1999.

<sup>3/</sup> In addition to the countries listed, Bulgaria also produces barite, but available information is inadequate to make reliable estimates of output levels.

<sup>4/</sup> Data are for fiscal year beginning March 21 of that stated.

<sup>5/</sup> Reported figure.

<sup>6/</sup> Based on an estimated 70% recovery factor.

<sup>7/</sup> Barite concentrates.

<sup>8/</sup> Sold or used by producers.